



## Meet the Buyer Event: North Wales Domiciliary Care Agreement

Establishment of the North Wales Domiciliary Care Agreement is the culmination of 3 years research, engagement & planning:

**Our Aim** is to work with Providers to cluster packages of care (reducing travel time) and to offer some degree of business certainty, enabling Providers to invest in their workforce

**Our Vision** is that domiciliary care providers are part of community multi-disciplinary teams, working *in communities with communities*; contributing to assessment & care planning, supporting enablement, contributing to reduction in reliance on managed care & support wherever possible.

For more information or copies of presentations please contact [John Williams](#).

We would also be most grateful if you would please respond to our short survey about the tender; this is also an opportunity to respond to the information that you have been given and raise any questions that we can respond to in the FAQ documents to accompany the forthcoming tender: [www.gwynedd.llyw.cymru/adborth](http://www.gwynedd.llyw.cymru/adborth) / [www.gwynedd.llyw.cymru/feedback](http://www.gwynedd.llyw.cymru/feedback)  
**(This survey is hosted by Gwynedd but is for the whole region)**

We are planning a further Meet the Buyer Event to correspond with the publication of the tender and would therefore ask that you make a diary marker for 22<sup>nd</sup> September (this date may change)

The Social Services & Wellbeing (Wales) Act and the national wellbeing outcome framework for social services in Wales requires us to focus less on what's the matter with people but more what matters to them; taking account of what is important both to and for people – including social and community relationships.

The Commissioners (Local Authorities & Health Board) are at different stages in transforming their services in line with the Social Services & Wellbeing Act. During the lifetime of this agreement, North Wales' commissioners will work with approved providers to move towards outcome based care & support planning and delivery. Therefore, we are seeking provider partners that are committed to innovation and working together to achieve our aspiration... in future we want the people receiving care and support to be able to say that they *can plan their care with professionals who work together to understand both their needs and the support needs of their Carers, that give them voice and control and bring a range of care and support arrangements together to help them maximise their individual wellbeing outcomes*.

We will use the flexibilities permitted within public contract regulations to define a procurement process that we believe will help us achieve our aspirations for future delivery. We:

- Will use a single quality and pricing questionnaire across the region; resulting in a list of quality approved providers, with an assessment of value for money (quality / price weighting – including social value)
- Anticipate that the list will be dynamic and opened at least annually, with commissioners using a call-off agreement for individual and 'block' service arrangements – with 'block' referring to anything from a small supported living arrangement to a large scale 'patch or area' contract.
- Also intend to roll out this approach for newly specified 'enhanced domiciliary care services' which will have additional workforce and organisational requirements

Our anticipated timescale for this 3 phase project is as follows (subject to change):

- Standard domiciliary care tender from August - October 2017, with award in early 2018 and commencement from April 2018
- Enhanced domiciliary care tender from Jan – March 2018, with award and commencement in summer 2018
- Supported Living tender from September – November 2018, with award and commencement in summer early 2019